

SINERGY SOURCE CONSULTANTS, LLC

Your vendors negotiate hard. Now you can too.

WHO WE HELP

We work with business owners who suspect they are overpaying for software, hardware, or IT services, but do not have the time or leverage to prove it. If your technology contracts have not been reviewed by someone who negotiates them for a living, now is a good time to change that.

Ideal Client: Growing businesses with significant technology spend | No dedicated technology procurement function.

THE CHALLENGE

Technology costs grow quickly. Procurement discipline often does not. Software renewals, IT services, telecom agreements, and vendor contracts can continue year after year without anyone challenging pricing, scope, utilization, or contract terms.

THE SOLUTION

Sinergy Source Consultants brings enterprise-level procurement expertise to growing businesses without the cost of building a full-time procurement organization. From one-time contract negotiations to ongoing procurement support, we help you take control of technology spend while reducing cost, risk, and vendor dependency.

CORE SERVICES

Technology Spend Assessment

A full audit of your software, hardware, IT services, and telecom stack, benchmarked against what you actually need. You get a roadmap for where you are overpaying, over-provisioned, or exposed, along with consolidation opportunities.

IT & Cybersecurity Vendor Selection (RFx Management)

We run the full RFx process, RFPs, RFQs, and vendor evaluations, for a new MSP, cybersecurity vendor, or software platform.

Contract Negotiation & Vendor Management

We sit on your side of the table for renewals, purchases, and services agreements, challenging pricing, terms, and vendor commitments.

Fractional Technology Procurement

Senior procurement leadership without the cost of building a full-time procurement organization. Ongoing sourcing, renewals, vendor management, and negotiation support across your technology environment.

WHY SINERGY

Enterprise Experience

Procurement and strategic sourcing experience across complex enterprise technology environments.

Practical Results

Focused on measurable savings, stronger contract terms, and reduced vendor risk.

Independent Advocacy

We work for you, not the vendor.

Right-Sized Support

Enterprise procurement capability without the cost of a full internal procurement organization.

\$100M+

TECHNOLOGY SPEND MANAGED

100+

ENTERPRISE CONTRACTS NEGOTIATED

20+

YEARS OF PROCUREMENT EXPERIENCE

CREDENTIALS & EXPERIENCE

Certified Procurement Professional (CPP), American Purchasing Society | ITIL Foundation Certified | BS, Electronic Engineering Technology, Florida A&M University

THINK YOU'RE OVERPAYING FOR TECHNOLOGY?

Let's find out. Book a Free 30-Minute Technology Spend Assessment.

calendly.com/sinergysourceconsultantsllc/30min

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